



The Complete Fruit Experience



Company Information

Board of Directors:

Mr. Muneer Nawaz Chairman Chief Executive Mr. Saifi Chaudhry

Mr. Mahmood Nawaz Mr. C. M. Khalid Mrs. Amtul Hai Khalid Mr. M. Naeem

Mr. Muhammad Khalid

Mr. Muhammad Nawaz Tishna (N.I.T. Nominee) Mr. S. Munawar Hussain Rizvi (N.I.T. Nominee)

Director & Company Secretary:

Mr. Muhammad Khalid

Chief Financial Officer:

Mr. Faisal Ahmad Nisar, FCA

Audit Committee:

Chairman Mr. Muneer Nawaz Mr. C. M. Khalid Member Mr. Muhammad Khalid Member

Registered Office / Head Office:

56 - Bund Road, Lahore-54500. Phones: [042] 37466900-04.

Faxes: (042) 37466899 & 37466895. E-mail: shezan@brain.net.pk

Factories:

• 56 - Bund Road, Lahore - 54500. Phones: [042] 37466900-04.

[042] 37466899 & 37466895. Faxes: E-mail: shezan@brain.net.pk

• Plot No. L-9, Block No. 22,

Federal "B", Industrial Area, Karachi-75950.

Phones: [021] 36344722-23. [021] 36313790. Fax: E-mail: shezan@cyber.net.pk

• Plot No. 33-34, Phase III, Hattar Industrial Estate, Hattar. Phones: (0995) 617158 & 617343.

Fay. [0995] 617342. E-mail: sil-htr@shezan.com

Auditors:

Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants, Mall View Building, 4 - Bank Square, Lahore.

Share Registrar:

Corp Link (Private) Limited, Wings Arcade, 1-K. Commercial. Model Town. Lahore.

Legal Advisors:

Cornelius, Lane & Mufti, Nawa-e-Wagt Building,

Shahrah-e-Fatima Jinnah, Lahore.

Bankers:

United Bank Limited. MCB Bank Limited. National Bank of Pakistan. The Bank of Khyber. Bank Al-Habib Limited. Habib Bank Limited. Bank Alfalah Limited.

Directors' Report To The Members

The Board of Directors take pleasure in presenting the financial statements for the half year ended 31 December 2010.

On the operational side, we like to inform our shareholders that October-December is our leanest quarter due to seasonal nature of our products. Inspite of seasonal factor, slowness in the market, double digit inflation, floods, deteriorating security environment and difficult economic environment in the country, the Company maintained its growth momentum which was indicated by a healthy increase in turnover. This was mainly due to our effective marketing strategies to cope with stiff competition. Furthermore, we continued our focus on expanding the distribution network and highlighting quality standards of our juice and food products. As a result, our juice products brands 'SHEZAN TWIST' and "ALL PURE" are receiving good response from the consumers all over the country.

In second quarter ended 31st December, turnover was up 30.86% to Rs. 728 million and gross profit surged to Rs. 149 million. The increase in turnover for the quarter is encouraging keeping in view the seasonal nature of our products. During the six month period, the Company has recorded 20.20% increase in its turnover, which grew to Rs. 1.784 billion from Rs. 1.484 billion in the corresponding period of 2009. In a half year comparison, net profit decreased by 17.15% to Rs. 44.209 million. This decrease was due to high finance cost incurred during the period and sharp increase in the cost of basic raw materials like sugar price - highest ever in our history, pulps, concentrates and energy costs as compared to corresponding period of 2009.

On the export side, we are pleased to report that the volume of export sales was maintained during the period inspite of higher operational and shipping costs. We are endeavoring to capture business opportunities in the emerging markets in Afghanistan, Africa and developed economies of Europe.

The third quarter is challenging. We will continue to strive to improve margins which have been under pressure due to increased packaging material and raw material prices and the devaluation of the currency. We will carefully implement price rationalization of our products while entering into our prime season to maintain growth momentum by controlling costs.

In closing, we would like to place on record our appreciation for the commitment, devotion to duty and hard work of all employees of the Company.

For and on Behalf of the Board of Directors

Brig chang

Karachi: 23 February 2011. Saifi Chaudhry Chief Executive

Report To The Members On Review Of Interim Financial Information

Introduction

We have reviewed the accompanying condensed interim balance sheet of Shezan International Limited as at December 31, 2010 and the related condensed interim profit and loss account, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the six-month period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Lahore: 23 February 2011.

Chartered Accountants Audit Engagement Partner Muhammad Junaid

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Condensed Interim Balance Sheet

as at 31 December 2010 (Un-Audited)

	Note	(Un-Audited) 31 December 2010	(Audited) 30 June 2010
		(Rupees in	thousand)
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	5	413,195	416,802
Investment in associate	6	7,709	7,708
Investments available for sale	6	11,899	397
Long term deposits and prepayments		2,438	2,588
CURRENT ASSETS		435,241	427,495
		11 71/	15.001
Stores and spares Stock in trade		11,716 749,096	15,081 842,482
Trade debts		135,979	135,317
Loans and advances		77,802	20,986
Trade deposits and short-term prepayments		15,849	18,183
Accrued financial income		-	514
Income tax recoverable		27,468	59,886
Cash and bank balances		99,489	99,509
		1,117,399	1,191,958
TOTAL ASSETS		1,552,640	1,619,453
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital		60,000	60,000
Reserves		725,000	655,000
Unappropriated profits		71,347	133,138
TOTAL EQUITY		856,347	848,138
NON-CURRENT LIABILITIES			
Liabilities against assets subject to finance lease		20,173	37,228
Deferred taxation		56,895	53,893
CURRENT LIABILITIES		77,068	91,121
Trade and other payables		251,176	486,348
Mark up accrued on short term borrowings		7,214	1,806
Short term borrowings - secured		299,013	92,526
Current portion of liabilities against assets subject to f	inance lease	27,629	20,422
Provision for taxation		34,193	79,092
		619,225	680,194
TOTAL LIABILITIES		696,293	771,315
CONTINGENCIES AND COMMITMENTS	7		
TOTAL EQUITY AND LIABILITIES	•	1,552,640	1,619,453
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The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

Saifi Chaudhry Chief Executive

Muhammad Khalid Director

Condensed Interim Profit and Loss Account

for the six months period ended 31 December 2010 (Un-Audited)

	Note	Six Months Ended 31 December 2010 2009		Three Months Ended 31 December 2010 2009	
		(Rupees in	thousand)	(Rupees in thousand)	
Sales - net		1,784,729	1,484,741	728,445	556,638
Cost of sales		1,367,943	1,108,503	578,754	434,555
Gross profit		416,786	376,238	149,691	122,083
Distribution cost		237,652	219,870	87,336	78,529
Administrative expenses		54,550	46,085	27,111	24,809
Other operating expenses		53,656	36,436	23,992	14,226
Other operating income		(10,613)	(8,901)	(4,045)	(4,713)
		335,245	293,490	134,394	112,851
Operating profit		81,541	82,748	15,297	9,232
Finance cost		20,834	6,702	10,192	3,312
		60,707	76,046	5,105	5,920
Share of profit from an associate		1	2	1	2
Profit before taxation		60,708	76,048	5,106	5,922
Taxation		18,002	24,500	(1,198)	(3,500)
Profit for the period		42,706	51,548	6,304	9,422
Other comprehensive income					
Unrealized gain on remeasurement of					
investments- available for sale		1,503	291	2,019	178
Total comprehensive income for the period		44,209	51,839	8,323	9,600
Earnings per share - basic and diluted (Rupees)	10	7.12	8.59	1.05	1.57

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

Saifi Chaudhry Chief Executive

Muhammad Khalid Director

Condensed Interim Cash Flow Statement

for the six months period ended 31 December 2010 (Un-Audited)

Note	2010	cember 2009 n thousand)
CASH FLOW FROM OPERATING ACTIVITIES	(Nupces ii	i (iiousuiiu)
Cash generated from operations Profit before taxation Adjustments for:	60,708	76,048
Depreciation Interest/mark-up Profit on bank deposits Share of profit from an associate	26,473 19,612 (1,036) (1)	18,862 5,481 (904) (2)
Deterioration in value of shells, pallets and barrels Gain on disposal of property, plant and equipment	4,526 - 49,574	3,873 (952) 26,358
Operating profit before working capital changes	110,282	102,406
Operating profit before working capital changes (Increase)/decrease in current assets	110,202	102,406
Stores and spares Stock in trade Trade debts Loans and advances Trade deposits and short-term prepayments	3,365 88,860 (662) (56,816) 2,334	(3,943) 116,380 5,891 (6,449) 6,759
Increase/(decrease) in current liabilities	37,081	118,638
Trade and other payables Short term borrowings - secured	(235,299) 206,487	(176,570) 82,880
	(28,812)	(93,690)
Cash generated from operations	118,551	127,354
Interest/mark-up paid Profit on bank deposits Income tax paid	(14,204) 1,550 (27,480)	(3,346) 985 (33,877)
Net cash generated from operating activities	78,417	91,116
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment Sale proceeds from disposal of property, plant and equipment Investment Long term deposits	(22,866) - (10,000) 150	(26,715) 1,584 (25,000) (186)
Net cash used in investing activities	(32,716)	(50,317)
CASH FLOW FROM FINANCING ACTIVITIES		
Repayment of obligations under finance lease Dividend paid	(9,848) (35,873)	(4,008) (35,875)
Net cash used in financing activities	(45,721)	(39,883)
Net (decrease)/increase in cash and cash equivalents	(20)	916
Cash and cash equivalents at the beginning of the period	99,509	70,844
Cash and cash equivalents at the end of the period -A	99,489	71,760

A - Cash and cash equivalents includes cash and bank balances as stated in balance sheet.

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

Saifi Chaudhry Chief Executive

Muhammad Khalid Director

Chief Financial Officer

Condensed Interim Statement of Changes in Equity

for the six months period ended 31 December 2010 (Un-Audited)

		Capital Reserve		Revenue Reserve		
	Share Capital	Merger Reserve	General Reserve	Unappropriated Profits	Total	
		Rupees	in thous	and)		
Balance as at 01 July 2009	60,000	5,000	580,000	132,820	777,820	
Transfer to general reserve	-	-	70,000	(70,000)	-	
Dividend @ Rs. 6/- per share						
for the year ended 30 June 2009	-	-	-	[36,000]	(36,000)	
Total comprehensive income for the period ended 31 December 2009	-	-	-	51,839	51,839	
Balance as at 31 December 2009	60,000	5,000	650,000	78,659	793,659	
Total comprehensive income for the period ended 30 June 2010	-	-	-	54,479	54,479	
Balance as at 30 June 2010	60,000	5,000	650,000	133,138	848,138	
Transfer to general reserve	-	-	70,000	(70,000)	-	
Dividend @ Rs. 6/- per share for the year ended 30 June 2010	-	-	-	(36,000)	(36,000)	
Total comprehensive income for the period ended 31 December 2010	-	-	-	44,209	44,209	
Balance as at 31 December 2010	60,000	5,000	720,000	71,347	856,347	

The annexed notes from 1 to 12 form an integral part of this condensed interim financial information.

Saifi Chaudhry

Chief Executive

Muhammad Khalid Director

for the six months period ended 31 December 2010 (Un-Audited)

THE COMPANY AND ITS OPERATIONS

The Company is a Public Limited Company incorporated in Pakistan and is listed on Lahore and Karachi Stock Exchanges. The registered office of the Company is situated at 56 - Bund Road, Lahore, Pakistan. It is engaged in the manufacturing, trading and sale of juices, pickles, jams, ketchups etc., based upon or derived from fresh fruits and vegetables.

Shezan International Limited owned 44.88% ordinary shares in a Private Limited company namely Hattar Food Products (Private) Limited, which has not commenced its commercial operations so far. The principal business activities of the associated undertaking will be to process food products.

BASIS OF PRESENTATION AND MEASUREMENT

- 2.1 This condensed interim financial report of the Company for the six months period ended 31 December 2010 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 The condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended 30 June 2010.
- 2.3 This condensed interim financial information is un-audited but subject to limited scope review by the auditors. Quarterly figures were not subject to limited scope review by the auditors as the scope of the review covered only the cumulative figures for the six months period ended 31 December 2010.

ACCOUNTING POLICIES 3.

The accounting policies adopted and applied by the Company for the preparation of this interim condensed financial information is the same as was adopted and applied in the preparation of the preceding annual audited financial statements for the year ended 30 June 2010.

The Company has adopted the following amended IFRS and related interpretations which became effective during the period:

IAS 32 - Financial Instruments: Presentation - Classification of Rights Issues (Amendment)

IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments

In April 2009, International Accounting Standards Board issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

IFRS 5 - Non-Current Assets Held for Sale and Discontinued Operations

IFRS 8 - Operating Segments

IAS 1 - Presentation of Financial Statements

IAS 7 - Statement of Cash Flows

IAS 17 - Leases

IAS 36 - Impairment of Assets

IAS 39 - Financial Instruments: Recognition and measurement

The adoption of the above standards, amendments / improvements and interpretations did not have any material effect on the condensed interim financial statements of the Company.

TAXATION, WORKERS' WELFARE FUND AND WORKERS' PROFIT PARTICIPATION FUND

Provisions in respect of Workers' Welfare Fund, Workers' Profit Participation Fund and Taxation are estimated and these are subject to final adjustments in the annual audited financial statements.

for the six months period ended 31 December 2010 (Un-Audited)

ADDITIONS AND DELETIONS OF PROPERTY, PLANT, EQUIPMENT AND CAPITAL WORK IN PROGRESS

The additions made during the six months period ended 31 December 2010 are as follows:

			Additions
		(Ru	pees in thousand)
Company owned assets			
Plant and machinery Furniture and fixtures Electric equipment Laboratory equipment Computers and accessories Fork lift Motor vehicles			3,723 284 3,782 186 361 2,210 4,690
Total			15,236
Capital work in progress			
Land - Advance Vehicles - Advance Building			5,000 715 3,729
Total			9,444
	Note	(Un-Audited) 31 December 2010	(Audited) 30 June 2010
INVESTMENTS		(Rupees in	thousand)
Associated Undertaking			
Private Limited Hattar Food Products (Private) Limited 85,000 (30 June 2010: 85,000) ordinary shares of Rs. 100/- each at cost Share of profit/(loss) from an associate	6.1	7,708 1 7,709	7,724 (16) 7,708
Available for sale:		7,707	
Quoted BRR Guardian Modaraba 305,000 (30 June 2010: 305,000) certificates of Rs. 10/- each	6.2	397	824
Unrealized gain/(loss) on remeasurement		155	(427)
National Investment Trust Limited - Units 361,141 (30 June 2010: Nil) units		552	397
of Rs. 27.69/- each Unrealized gain on remeasurement	6.3	10,000 1,347	
		11,347	
		11,017	

^{6.1} The above investment represents 44.88% (30 June 2010: 44.88%) of the issued share capital of the associated company. The breakup value of the Company's share of the associated company (based on management accounts of 31 December 2010) is Rs. 90.69 (30 June 2010: Rs. 90.68). Aggregate amount of assets, liabilities and profit of the associate are as follows; Rs. (thousand) 23,861, Rs. (thousand) 6,646 and Rs. (thousand) 2.

for the six months period ended 31 December 2010 (Un-Audited)

- 6.2 The above investment represents 0.39% (30 June 2010: 0.39%) of the issued certificate capital of the Modaraba.
- 6.3 The cost of the investment is Rs. (thousand) 10.000 (30 June 2010: Rs. (thousand) Nil) and the market value as at 31 December 2010 was Rs. (thousand) 11,347 (30 June 2010: Rs. (thousand) Nil).

CONTINGENCIES AND COMMITMENTS

CONTINGENCIES

There has been no change in the status of the contingencies reported in the annual audited financial statements for the year ended 30 June 2010 in respect of Punjab Employees Social Security Institution (P.E.S.S.I.), additional payment of sales tax, excise duty, leasehold land and income tax.

b) COMMITMENTS

- Commitments in respect of letters of credit established for the import of raw and packing materials amounted to Rs. (thousand) 6,365 (30 June 2010: Rs. (thousand) 13,405).
- Counter guarantees in favour of banks in the ordinary course of business amounted to Rs. (thousand) 19,335 (30 June 2010: Rs. (thousand) 25,243).
- iii) Commitments for equity investment in an associated undertaking were Rs. (thousand) 1,500 (30 June 2010: Rs. (thousand) 1.500).

31 December

8. TRANSACTIONS WITH RELATED PARTIES

	31 December	
	2010	2009
	(Rupe	ees in thousand)
Purchases of raw materials	247,877	160,104
Sales of finished goods	286	394
Royalty charged	17,841	14,847
Purchases/ repairs of electric equipment/ vehicles	129	69
Services rendered	-	90
Contributions to staff provident fund	2,247	1,428

All transactions with related parties and associated undertakings are entered into arm's length determined in accordance with comparable uncontrolled price method except for transactions with M/s. Shahnawaz (Private) Limited, where an additional discount of 40% is given by them on service charges and 7.5% on spare parts in connection with the repairs of motor vehicles, due to group policy. The effect of this policy on the balance sheet and profit and loss account is considered to be immaterial.

for the six months period ended 31 December 2010 (Un-Audited)

SEGMENTAL ANALYSIS

The Company's activities are broadly categorized into two primary business segments namely Juice Drinks activities and Other Operating activities.

Juice drinks activities

Juice drinks activities include bottled as well as juices in tetra pak packings.

Other operating activities

Other operating activities include pickles, ketchup, sauces, jams etc.

Segment analysis of profit and loss account for six months period ended 31 December 2010 (Un-Audited):

	Juice Drinks	Others	Total	
		(Rupees in thousand)		
Sales	1,387,090	397,639	1,784,729	
Profit before taxation	321,838	94,948	416,786	
Unallocated expenses Corporate expenses Finance costs Other operating expenses Other operating income Share of profit from an associate Taxation Profit after taxation			[292,202] [20,834] [53,656] 10,613 1 [18,002]	
Profit after taxation			42,706	

Segment analysis of assets and liabilities as at 31 December 2010 (Un-Audited):

	Juice Drinks	Others	Total
	(Rupees in thousan	d)
Segment assets Unallocated assets	1,022,314	334,046	1,356,360 196,280
Total			1,552,640
Segment liabilities Unallocated liabilities	145,472	56,144	201,616 494,677
Total			696,293

for the six months period ended 31 December 2010 (Un-Audited)

Segment analysis of profit and loss account for six months period ended 31 December 2009 (Un-Audited):

	Juice Drinks	Others	Total
		(Rupees in thousand)	
Sales	1,157,751	326,990	1,484,741
Profit before taxation	279,072	97,166	376,238
Unallocated expenses			
Corporate expenses			(265,955)
Finance costs			(6,702)
Other operating expenses			(36,436)
Other operating income			8,901
Share of profit from an associate			2
Taxation			(24,500)
Profit after taxation			51,548

Segment analysis of assets and liabilities as at 30 June 2010 (Audited):

	Juice Drinks	Others	Total
	(Rupees in thousar	nd)
Segment assets Unallocated assets	1,028,461	381,608	1,410,069 209,384
Total			1,619,453
Segment liabilities Unallocated liabilities	288,881	182,037	470,918 300,397
Total			771,315

10. EARNINGS PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share.

11. AUTHORIZATION

This condensed interim financial information was authorized for issue by the Board of Directors on 23 February 2011.

12. GENERAL

12.1 Figures in this condensed interim financial information has been rounded off to the nearest thousand of rupees.

Saifi Chaudhry Chief Executive

Brig chang

Muhammad Khalid



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