



Let the Purity of Nature surround you______
Shezan International Limited



Company Information

Board of Directors:

Mr. Muneer Nawaz Chairman
Mr. Muhammad Khalid Chief Executive

Mr. Mahmood Nawaz Mrs. Amtul Hai Khalid

Mr. M. Naeem Ms. Nazish Khalid

Mr. Firasat Ali (N.I.T. Nominee)
Mr. Saleem Zamindar (N.I.T. Nominee)

Chief Financial Officer & Company Secretary:

Mr. Faisal Ahmad Nisar, FCA

Audit Committee:

Mr. Muneer Nawaz Chairman Mr. M. Naeem Member Ms. Nazish Khalid Member

Human Resources & Remuneration Committee:

Mr. Muneer Nawaz Chairman
Mr. M. Naeem Member
Mr. Saleem Zamindar Member

Registered Office / Head Office:

56 - Bund Road, Lahore-54500. Phones: (042) 37466900-04.

Faxes: (042) 37466899 & 37466895. E-mail: shezan@brain.net.pk

Factories:

56 - Bund Road, Lahore - 54500.
 Phones: (042) 37466900-04.

Faxes: (042) 37466899 & 37466895. E-mail: shezan@brain.net.pk

• Plot No. L-9, Block No. 22,

Federal "B", Industrial Area, Karachi-75950.

Phones: (021) 36344722-23. Fax: (021) 36313790. E-mail: shezan@cyber.net.pk

 Plot No. 33-34, Phase III, Hattar Industrial Estate, Hattar.
 Phones: (0995) 617158 & 617343.

Fax: (0995) 617342. E-mail: sil-htr@shezan.com

Auditors:

Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants, Mall View Building, 4 - Bank Square, Lahore.

Share Registrar:

Corp Link (Private) Limited, Wings Arcade, 1-K, Commercial, Model Town, Lahore.

Legal Advisors:

Cornelius, Lane & Mufti, Nawa-e-Waqt Building, Shahrah-e-Fatima Jinnah. Lahore.

Bankers:

United Bank Limited.
MCB Bank Limited.
National Bank of Pakistan.
The Bank of Khyber.
Bank Al-Habib.
Habib Bank Limited.
Bank Alfalah Limited.
NIB Bank Limited.





Directors' Report to the Members

The directors are pleased to present their report together with the un-audited interim financial information for the six month period ended 31 December 2013.

The results of operations for the six month period ended 31 December 2013 are as follows:

Rupees in thousand

	Six month 2013	Six month 2012	Change
Sales-net	3,089,613	2,359,950	729,663
Operating profit	218,037	181,764	36,273
Profit before taxation	205,079	156,466	48,613
Net profit	130,079	99,466	30,613

The Company has recorded a turnover of Rs. 3.089 billion as against Rs. 2.359 billion in the corresponding period of 2012. The turnover grew by 30.91%. The cost of sales was Rs. 2.148 billion against Rs. 1.677 billion in the corresponding period of 2012. Therefore, the Company earned gross profit of Rs. 940.717 million as against Rs. 682.139 million for the period ended December 2012. The distribution cost increased and it grew by 47.46% as compared to the previous period. The distribution cost includes advertisement and sales promotion expense of Rs. 242 million. We had to incur advertisement and publicity cost to maintain and increase the sales due to stiff competition in the market. Our advertisement initiatives during the period were affective. The finance cost during the half year was Rs. 12.958 million as against Rs. 25.298 million of the corresponding period. The decrease in finance cost was due to efficient use of funds during the period under review. However, short term borrowings were made during the period to stock the seasonal fruits, pulps and packaging materials to fulfill the sales demands.

In second quarter ended 31st December, turnover was Rs. 1.346 billion as against Rs. 915.924 million of corresponding quarter of 2012. Due to increase in the turnover, gross profit has increased to Rs. 388.560 million. Earnings per share were at Rs. 5.15 and Rs. 17.92 for the quarter and six month period respectively.

However, keeping in view a volatile trend in the market, we are pleased that our juice products are showing encouraging sales trends. During the period we have achieved encouraging growth in export sales of our juice products. Our production facility at Karachi continued to meet the export requirements in Middle East, Africa, USA and Europe and performed well during the six month period ended 31 December 2013. We are optimistic that our products have potential to sustain our growth momentum in the future.

The energy crisis is playing havoc especially in the Punjab. We continuously have to rely on furnace oil for our boilers in the absence of sui-gas and diesel to run our generators when there is no electricity. There seems to be no respite on this front in the near future, all indications are that the energy situation would worsen in the months ahead and add to our cost of production.

We continue to apply our strategy for growth, and we believe the business is well positioned to deliver sustainable earnings growth in the future. The third quarter is challenging. We continue to strive to improve margins which have been under pressure due to increased costs of production. We will carefully implement price rationalization of our products while entering into our prime season to increase the sales with costs under control.

In closing, we would like to place on record our appreciation for the commitment, devotion to duty and hard work of all employees of the Company.

For and on Behalf of the Board of Directors

Karachi: 21 February 2014. Muhammad Khalid Chief Executive

Listabel



Report to the Members on Review of Interim Financial Information

Introduction

We have reviewed the accompanying condensed interim balance sheet of Shezan International Limited as at 31 December 2013 and the related condensed interim profit and loss account, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the six-month period then ended (here-in-after referred to as the 'interim financial information'). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity'. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Exect story Found Charles Richart Hel.

Chartered Accountants

Audit Engagement Partner Faroog Hameed

Lahore: 21 February 2014.





Condensed Interim Balance Sheet

as at 31 December 2013

		(Un–audited) 31 December 2013	(Audited) 30 June 2013
	Note	Rupees in t	thousand
ASSETS			
Non-current assets			
Property, plant and equipment	5	809,086	764,709
Investments available for sale	6	1,678	1,144
Long term deposits and prepayments		3,118	3,208
Current assets		813,882	769,061
Stores and spares		37,209	28,051
Stock in trade		935,371	998,614
Trade debts		269,276	248,995
Loans and advances		89,421	14,048
Trade deposits and short-term prepayments Accrued financial income		25,964 514	23,763 408
Investment available for sale		514	9,860
Income tax recoverable		89,181	35,227
Cash and bank balances		80,274	149,601
		1,527,210	1,508,567
TOTAL ASSETS		2,341,092	2,277,628
EQUITY AND LIABILITIES			
Share capital and reserves			
Share capital		72,600	66,000
Reserves		1,104,163	953,629
Unappropriated profits		198,888	291,409
TOTAL EQUITY		1,375,651	1,311,038
Non-current liabilities			
Deferred taxation		63,735	50,392
		63,735	50,392
Current liabilities			
Trade and other payables		426,305	603,972
Mark up accrued on short term borrowings	=	2,414	5,988
Short term borrowings Provision for taxation	7	260,040	154,948
LIONIZIOII IOI FQXQFIOII		212,947	151,290
TOTAL LIABILITIES		901,706 965,441	916,198
Contingencies and commitments	8	505,111	200,220
	O	2.241.002	2 277 620
TOTAL EQUITY AND LIABILITIES		2,341,092	2,277,628

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.



Chief Executive

Condensed Interim Profit and Loss Account (Un-audited)

for the six month period ended 31 December 2013

Note	Six month pe 31 Dece 2013 Rupees in	ember 2012	Three month 31 Dec 2013 Rupees in	ember 2012
Sales - net	3,089,613	2,359,950	1,346,296	915,924
Cost of sales	2,148,896	1,677,811	957,736	668,290
Gross profit	940,717	682,139	388,560	247,634
Distribution cost	572,850	388,452	248,901	145,761
Administrative expenses	105,314	70,005	52,364	31,123
Other operating expenses	71,109	58,879	29,789	24,429
Other operating income	(26,593)	(16,961)	(11,297)	(7,438)
	722,680	500,375	319,757	193,875
Operating profit	218,037	181,764	68,803	53,759
Finance cost	12,958	25,298	6,378	13,018
Profit before taxation	205,079	156,466	62,425	40,741
Taxation	75,000	57,000	25,000	17,000
Net profit for the period	130,079	99,466	37,425	23,741
Other comprehensive income				
Other comprehensive income to be reclassified to profit or loss				
in subsequent period				
Unrealized gain on remeasurement of investments				
available for sale	534	186	519	24
Total comprehensive income for the period	130,613	99,652	37,944	23,765
		Do stata d		Da state d
Family and the state of the sta	17.02	Re-stated	E 1 E	Re-stated
Earnings per share - basic and diluted (Rupees) 11	17.92	13.70	5.15	3.27

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.





Condensed Interim Cash Flow Statement (Un-audited)

for the six month period ended 31 December 2013

31 December 2012

Six month period ended

	Rupees in t	thousand
Cash flow from operating activities		
Cash generated from operations:		
Profit before taxation	205,079	156,466
Adjustments for: Depreciation	65,348	28,483
nterest/mark-up	10,916	24,025
Profit on bank deposits	(2,641)	(1,625)
Gain on sale of investment	(215)	- 0.062
mpairment / deterioration in value of shells, pallets and barrels mpairment in the value of investment in associate	9,785	8,062 172
Loss / (gain) on disposal of property, plant and equipment	919	(49)
	84,112	59,068
Operating profit before working capital changes	289,191	215,534
(Increase)/decrease in current assets:		
Stores and spares	(9,158)	(8,039)
Stock in trade	63,243	(47,180)
Trade debts Loans and advances	(20,281)	22,781
Trade deposits and short term prepayments	(75,373) (2,201)	(44,860) 18,826
nade deposits and short term prepayments	(43,770)	(58,472)
Increase/(decrease) in current liabilities:	(+3,770)	(30,472)
Trade and other payables	(181,425)	(248,790)
Short term borrowings	105,092	269,378
	(76,333)	20,588
Cash generated from operations:	169,088	177,650
Interest/mark-up paid	(14,490)	(21,189)
Profit on bank deposits	2,535	1,471
Income tax paid	(53,954)	(39,499)
Net cash generated from operating activities	103,179	118,433
Cash flow from investing activities		
Purchase of property, plant and equipment	(150,703)	(69,218)
Sale proceeds from disposal of property, plant and equipment Proceeds from sale of investment	30,274 10,075	378
Long term deposits	90	2,176
Net cash used in investing activities	(110,264)	(66,664)
Cash flow from financing activities		
Repayment of obligations under finance lease	_	(13,844)
Dividend paid	(62,242)	(53,663)
Net cash used in financing activities	(62,242)	(67,507)
Net decrease in cash and cash equivalents	(69,327)	(15,738)
Cash and cash equivalents at the beginning of the period	149,601	109,169
Cash and cash equivalents at the end of the period A	80,274	93,431

A - Cash and cash equivalents includes cash and bank balances as stated in condensed interim balance sheet.

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.



Chief Executive

Condensed Interim Statement of Changes in Equity (Un-audited)

for the six month period ended 31 December 2013

		Capital Reserv	e		Revenue Reserve		
•			Reserve for		Unrealized Gain /(Loss) on Remeasurement		
	Share Capital	Merger Reserve	Issue of Bonus Shares	General Reserve	of Investments- available for sale	Unappropriated Profits	Total
			Rup	ees in the	o u s a n d		
Balance as at 01 July 2012	60,000	5,000	-	820,000	(1,628)	232,088	1,115,460
Transfer to General reserve	-	-	-	130,000	-	(130,000)	-
Dividend @ Rs. 9/- per share for the year ended 30 June 2012	-	-	-	-	-	(54,000)	(54,000)
Transfer to reserve for issue of bonus shares	-	-	6,000	-	-	(6,000)	-
Issue of bonus shares @ 10% for the year ended 30 June 2012	6,000	-	(6,000)	-	-	-	=
Net profit for the six month period ended 31 December 2012 Other comprehensive income	- -	- -	-	- -	- 186	99,466	99,466 186
Total comprehensive income	-	-	=	-	186	99,466	99,652
Balance as at 31 December 2012	66,000	5,000	_	950,000	(1,442)	141,554	1,161,112
Balance as at 01 July 2013	66,000	5,000	-	950,000	(1,371)	291,409	1,311,038
Transfer to General reserve	=	=	=	150,000	=	(150,000)	-
Dividend @ Rs.10/- per share for the year ended 30 June 2013	-	-	-	-	=	(66,000)	(66,000)
Transfer to reserve for issue of bonus shares	-	-	6,600	-	-	(6,600)	-
Issue of bonus shares @ 10% for the year ended 30 June 2013	6,600	-	(6,600)	-	-	-	=
Net profit for the six month period ended 31 December 2013 Other comprehensive income	- -	- -	- -	- -	- 534	130,079	130,079 534
Total comprehensive income	-	-	-	-	534	130,079	130,613
Balance as at 31 December 2013	72,600	5,000	_	1,100,000	(837)	198,888	1,375,651

The annexed notes from 1 to 13 form an integral part of this condensed interim financial information.





for the six month period ended 31 December 2013

1. The Company and its operations

Shezan International Limited (the Company) is a Public Limited Company incorporated in Pakistan and is listed on Lahore and Karachi Stock Exchanges. The registered office of the Company is situated at 56 - Bund Road, Lahore, Pakistan. It is engaged in the manufacturing, trading and sale of juices, pickles, jams, ketchups etc., based upon or derived from fresh fruits and vegetables.

2. Basis of presentation and measurement

- 2.1 This condensed interim financial information of the Company for the six month period ended 31 December 2013 has been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting", as applicable in Pakistan.
- 2.2 This condensed interim financial information does not include all the information and the disclosures required in the annual financial statements and should be read in conjunction with annual audited financial statements of the Company for the year ended 30 June 2013.
- 2.3 This condensed interim financial information is un-audited but subject to limited scope review by the auditors. Three month figures were not subject to limited scope review by the auditors as the scope of the review covered only the cumulative figures for the six month period ended 31 December 2013.

3. Accounting policies

The accounting policies adopted in the preparation of this condensed interim financial information are consistent with those of the previous financial year except as follows:

New, amended and revised standards and interpretations of IFRSs

The Company has adopted the following revised standards, amendments and interpretation of IFRSs which became effective for the current period:

IAS 19 - Employee benefits - (Revised)

IFRS 7 – Financial instruments: Disclosures - (Amendment)

- Amendments enhancing disclosures about offsetting of financial assets and financial liabilities

IFRIC 20 - Stripping costs in the production phase of a surface mine

Improvements to accounting standards issued by the IASB

IAS 1 — Presentation of financial statements - Clarification of the requirements for comparative information

IAS 16 - Property, plant and equipment - Clarification of servicing equipment

IAS 32 — Financial instruments: Presentation - Tax effects of distribution to holders of equity instruments

IAS 34 — Interim financial reporting - Interim financial reporting and segment information for total assets and liabilities

The adoption of the above amendments, revisions, improvements to accounting standards and interpretations did not have any material effect on the condensed interim financial statements.

4. Taxation, workers' welfare fund and workers' profit participation fund

Provisions in respect of Taxation, Workers' Welfare Fund and Workers' Profit Participation Fund are estimated and these are subject to final adjustments in the annual audited financial statements.



Additions

2.375

(697)

1.678

Deletions/

Transfers

2.375

(1,231)

1.144

Notes to the Condensed Interim Financial Information (Un-audited)

for the six month period ended 31 December 2013

5. Property, plant and equipment

The additions / (deletions/ transfers), at cost, made during the six month period ended 31 December 2013 are as follows:

	Rupees in t	thousand
	3,180 8,304 32,735 101 4,927 1,142 96,430	(2,210) - (300) - (58,998)
	146,819	(61,508)
	8,770 4,299	(9,186)
	13,069	(9,186)
	159,888	(70,694)
	(Un audited)	(Audited)
Notes	31 December 2013	30 June 2013
Note	Rupees in thousand	
	Note	3,180 8,304 32,735 101 4,927 1,142 96,430 146,819 8,770 4,299 13,069 159,888 (Un-audited) 31 December 2013

6.1 The above investment represents 0.39% (30 June 2013: 0.39%) of the issued certificate capital of the Modaraba.

7. Short term borrowings - secured

Less: Loss on remeasurement

305,000 (30 June 2013: 305,000) certificates of Rs. 10/- each

The aggregate short term borrowings available from commercial banks under the mark-up arrangement are Rs. (thousand) 1,475,000 (30 June 2013: Rs. (thousand) 975,000). The rate of mark-up ranges between 1 month KIBOR + 0.09% to 3 month KIBOR + 0.50% (30 June 2013: 1 month KIBOR + 0.50% to 3 month KIBOR + 0.50%), payable quarterly.

The facilities are secured against first registered joint pari passu hypothecation and ranking charge on current assets of the Company up to Rs. (thousand) 1,215,000 (30 June 2013: Rs. (thousand) 1,215,000) and Rs. (thousand) 948,000 (30 June 2013: Rs. (thousand) 200,000) respectively. The un-utilized facility for opening letters of credit and for guarantees as at 31 December 2013 amounts to Rs. (thousand) 128,166 (30 June 2013: Rs. (thousand) 137,245) and Rs. (thousand) 44,525 (30 June 2013: Rs. (thousand) 50,621), respectively.



for the six month period ended 31 December 2013

8. Contingencies and commitments

a) Contingencies

i) There has been no change in the status of the contingencies reported in the annual audited financial statements for the year ended 30 June 2013.

b) Commitments

- i) Commitments in respect of letter of credit established for the import of raw and packing materials amounted to Rs. (thousand) 26,834 (30 June 2013: Rs. (thousand) 17,755).
- ii) Counter guarantees in favor of banks in the ordinary course of business amounted to Rs. (thousand) 30,475 (30 June 2013: Rs. (thousand) 24,379).

9. Transactions with related parties

The related parties and associated undertakings comprise related group companies, associates, staff provident fund, directors and key management personnel. Details of transactions with them are as follows:

	Six month period ended 31 December	
	2013 Rupees in t	2012
To a continue desire all a control d	apecs	
Transactions during the period		
Associated undertakings		
Purchases of raw materials	281,251	231,503
Sales of finished goods	325	515
Plant and machinery acquired in settlement of investment on winding up	_	7,500
Royalty charged	28,121	23,594
Purchases/repairs of electric equipment/vehicles	229	12
Services received	342	619
Remuneration and benefits of directors, Chief Executive Officer		
and key management personnel	18,790	12,382
Contributions to staff provident fund	2,093	1,683
	(Un-audited) 31 December 2013	(Audited) 30 June 2013
	Rupees in t	housand

	Rupees in	thousand
Period / year end balances		
Due to associated undertakings	28,129	32,927
Due from related parties	5	34
Payable to provident fund	944	1,041

All transactions with related parties and associated under takings are entered into arm's length determined in accordance with comparable uncontrolled price methods except for transactions with M/s. Shahnawaz (Private) Limited, where an additional discount of 40% is given by them on service charges and 15% on spare parts in connection with the repair of motor vehicles, due to group policy. The effect of this policy on the balance sheet and profit and loss account is considered to be immaterial.

for the six month period ended 31 December 2013

10. Segmental analysis

The Company's activities are broadly categorized into two primary business segments namely 'Juice Drinks' activities and 'Other Operating' activities.

Juice drinks activities

Juice drinks activities include bottled as well as juices in tetra pak packing's.

Other operating activities

Other operating activities include pickles, ketchup, sauces, jams etc.

Segment analysis of profit and loss account for six month period ended 31 December 2013:

	Juice Drinks	Others Rupees in thousand	Total
Sales	2,671,326	418,287	3,089,613
Cost of sales	1,807,645	341,251	2,148,896
Profit before taxation	863,681	77,036	940,717
Unallocated expenses			
Corporate expenses			(678,164)
Finance costs			(12,958)
Other operating expenses			(71,109)
Other operating income			26,593
Taxation			(75,000)
Profit after taxation			130,079

Segment analysis of assets and liabilities as at 31 December 2013:

	Juice Drinks	Others Rupees in thousand	Total
Segment assets Unallocated assets	1,730,054	366,856	2,096,910 244,182
Total			2,341,092
Segment liabilities Unallocated liabilities	257,663	124,067	381,730 583,711
Total			965,441

for the six month period ended 31 December 2013

Segment analysis of profit and loss account for six month period ended 31 December 2012:

	Juice Drinks	Others Rupees in thousand	Total
Sales	1,921,545	438,405	2,359,950
Cost of sales	1,349,828	327,983	1,677,811
Profit before taxation	571,717	110,422	682,139
Unallocated expenses			
Corporate expenses			(458,457)
Finance costs			(25,298)
Other operating expenses			(58,879)
Other operating income			16,961
Taxation			(57,000)
Profit after taxation			99,466

Segment analysis of assets and liabilities as at 30 June 2013:

	Juice Drinks	Others Rupees in thousand	Total
Segment assets Unallocated assets	1,615,383	399,070	2,014,453 263,175
Total			2,277,628
Segment liabilities Unallocated liabilities	273,369	95,618	368,987 597,603
Total			966,590

11. Earnings per share - basic and diluted

	Six month period ended 31 December		Three month period ended 31 December	
	2013	2012 Rupees i	2013 n thousand	2012
The basic and diluted earnings per share of the Company are based or	า:			
Profit after taxation attributable to ordinary shareholders	130,079	99,466	37,425	23,741
Weighted average number of ordinary shares at the end		Re-stated		Re-stated
of the period (in thousand)	7,260	7,260	7,260	7,260
Earnings per share - Basic and diluted (Rupees)	17.92	13.70	5.15	3.27

12. Authorization

This condensed interim financial information was authorized for issue by the Board of Directors on 21 February 2014.

13. General

Figures in this condensed interim financial information have been rounded off to the nearest thousand of rupees unless otherwise stated.



Chief Executive

Just Nature's Ingredients





Just ALL PURE



