



*Fruitfully Yours*



INTERIM FINANCIAL INFORMATION (UN-AUDITED)  
FOR THE THREE MONTH PERIOD ENDED  
**30 SEPTEMBER 2018**



# Shezan

سین بھر دین  
زنگ کی میت!



FOR GLOWING HEALTH

SHEZAN INTERNATIONAL  
LONDON



حَلَال  
HALAL

# COMPANY INFORMATION

## BOARD OF DIRECTORS:

Mr. Muneer Nawaz	Chairman
Mr. Humayun A. Shahnawaz	Chief Executive
Mr. Mahmood Nawaz	
Mr. M. Naeem	
Mr. Rashed Amjad Khalid	
Ms. Manahil Shahnawaz	
Mr. Saifi Chaudhry*	(Independent Director)
Mr. Shahid Hussain Jatoti	(N.I.T. Nominee)

## CHIEF FINANCIAL OFFICER:

Mr. Faisal Ahmad Nisar, FCA

## COMPANY SECRETARY:

Mr. Khurram Babar

## AUDIT COMMITTEE:

Mr. Saifi Chaudhry*	Chairman
Mr. Muneer Nawaz	Member
Mr. M. Naeem	Member
Mr. Rashed Amjad Khalid	Member

## HUMAN RESOURCE & REMUNERATION COMMITTEE:

Mr. Saifi Chaudhry*	Chairman
Mr. Muneer Nawaz	Member
Mr. M. Naeem	Member
Mr. Humayun A. Shahnawaz	Member

## REGISTERED OFFICE / HEAD OFFICE:

56 - Bund Road, Lahore-54500.  
Phones: (042) 37466900-04.  
Faxes: (042) 37466899 & 37466895.  
E-mail: shezan@brain.net.pk

## FACTORIES:

- 56 - Bund Road, Lahore - 54500.  
Phones: (042) 37466900-04.  
Faxes: (042) 37466899 & 37466895.  
E-mail: shezan@brain.net.pk
- Plot No. L-9, Block No. 22,  
Federal "B", Industrial Area, Karachi-75950.  
Phones: (021) 36344722-23.  
Fax: (021) 36313790.  
E-mail: shezan@cyber.net.pk
- Plot No. 33-34, Phase III,  
Hattar Industrial Estate, Hattar.  
Phones: (0995) 617158 & 617343.  
Fax: (0995) 617342.  
E-mail: sil-htr@shezan.com

## WEBSITE:

www.shezan.com

## AUDITORS:

EY Ford Rhodes,  
Chartered Accountants,  
96-B-1, 4<sup>th</sup> Floor, Pace Mall Building,  
M. M. Alam Road, Gulberg II, Lahore.

## SHARE REGISTRAR:

Corplink (Private) Limited,  
Wings Arcade, 1-K, Commercial,  
Model Town, Lahore.

## LEGAL ADVISORS:

Cornelius, Lane & Mufti,  
Nawa-e-Waqt Building,  
Shahrah-e-Fatima Jinnah, Lahore.

## BANKERS:

United Bank Limited.  
MCB Bank Limited.  
National Bank of Pakistan.  
The Bank of Khyber.  
Bank Al-Habib Limited.  
Habib Bank Limited.  
Bank Alfalah Limited.

\*Mr. Saifi Chaudhry passed away on 09 September 2018.

# DIRECTORS' REVIEW REPORT TO THE MEMBERS

On behalf of the Board of Directors, we are pleased to present interim financial information of the Company for the three month period ended 30 September 2018.

Over the years, juices have garnered sufficient amount of attention as a healthy drink when compared to soft drinks. Per capita consumption of juices exhibited robust growth over the past few years. The global market is presently witnessing the influx of juice brands which apart from being economical, are fortified with vitamins and minerals and are of low calories as compared to soft drinks.

## FINANCIAL PERFORMANCE

Summarized operating performance of the Company for the three month period ended 30 September 2018 is as follows:

Particulars	2018	2017
	Rupees in thousand	
Sales – net	2,205,987	2,099,285
Gross Profit	514,326	584,016
Profit before taxation	161,357	230,558
Net profit after taxation	108,430	142,294
Earnings per share (Rs.)	13.58	17.82

## FUTURE OUTLOOK

The management intends to take the Company to new levels of performance despite the challenges of uncertain economy of the country, depleting national reserves, devaluation of Pak rupee, increase in import regulatory duties and increase in raw material and energy prices in the coming months. It can affect the profitability of the Company in future.

The aim of the management is to fulfill growing demand of our juices in the market. The Company is inducting new tetrapak juice filling machines as well as revamping its products to cater the growing demand of modern era.

The next quarter falls in the winter season but with the sales of non-seasonal products with aggressive marketing and sales efforts, we are confident that we will achieve satisfactory results.

## CONDOLENCE

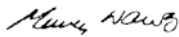
Mr. Saifi Chaudhry passed away on 09 September 2018. His invaluable contributions towards the progress of the Company will be remembered. He had a long association with the Company spanning over five decades of loyalty and honesty towards the Company. He was very kind hearted and had a lovable persona. He will be missed for a very long time by all those who knew him or had opportunity to work with him. Casual vacancy arising due to his sad demise will be filled in due course of time.

## ACKNOWLEDGEMENT

We take this opportunity to gratitude our valued customers for their choice, our employees for their commitment, loyalty, dedication and professionalism.

We are thankful to our shareholders as well for their constant trust and confidence they reposed in us.

For and on behalf of the Board

  
**Muneer Nawaz**  
Chairman

  
**Rashed Amjad Khalid**  
Director

Karachi:  
24 October 2018.





# HAVE A FRUITFUL DAY



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An ISO 9001:2015, ISO 22000:2005 & HACCP Certified Company  
[www.shezan.pk](http://www.shezan.pk)

Shezan.pk ShezanIntltd





# Chaska Ka Double Dose



## ڈائریکٹرز جائزہ رپورٹ برائے ممبران

ہم بورڈ آف ڈائریکٹرز کی جانب سے اختتام شدہ تین ماہ 30 ستمبر 2018ء کیلئے کمپنی کے عبوری مالیاتی نتائج پیش کرتے ہیں۔

گزشتہ سالوں میں جو سز نے سافٹ ڈرک کے مقابلے میں صحت مند مشروب کے طور پر صارفین کی زیادہ توجہ حاصل کی اور جو سز کی کھپت میں خاطر خواہ اضافہ ہوا۔ عالمی مارکیٹ میں نئے جس برانڈز متعارف ہوئے ہیں جو سافٹ ڈرک کے مقابلے میں کم قیمت اور ناسمن اور غذائیت سے بھرپور ہوتے ہیں۔

### مالیاتی کارکردگی:

اختتام شدہ ماہ 30 ستمبر 2018ء کے لئے کمپنی کے عبوری مالیاتی نتائج مختصر ادرج ذیل ہیں۔

2017	2018	روپے ہزاروں میں
2,099,285	2,205,987	خالص فروخت
584,016	514,326	مجموعی منافع
230,558	161,357	منافع قبل از ٹیکس
142,294	108,430	خالص منافع بعد از ٹیکس
17.82	13.58	فی شخص آمدنی۔ (روپوں میں)

### مستقبل کے امکانات:

آنے والے مہینوں میں غیر متوازن معیشت، کم ہوتے ہوئے ملکی ذخائر، روپے کی قدر میں کمی، درآمدی ڈیویڈوں میں اضافہ، بڑھتی ہوئی خام مال اور توانائی کی قیمتیں، جیسے عناصر جو کہ مستقبل میں کمپنی کے منافع کو متاثر کر سکتے ہیں کے باوجود انتظامیہ کمپنی کو کارکردگی کے نئے معیار پر لے جانے کے لئے پرعزم ہے۔

انتظامیہ کا مقصد مارکیٹ میں ہمارے جس کی بڑھتی ہوئی مانگ کو پورا کرنا ہے۔ کمپنی نئی جس مشینیں لگانے کے ساتھ ساتھ نئے زمانے کی ضروریات سے ہم آہنگ کرنے کے لئے اپنی مصنوعات میں بھی جدت لا رہی ہے۔

اگلی سہ ماہی موسم سرما میں ہے لیکن جارحانہ مارکیٹنگ اور سٹریٹجی کو ششوں کی مدد سے غیر موسمی مصنوعات کی فروخت میں اضافہ کر کے تلی بخش نتائج حاصل کرنے کی کوشش کریں گے۔

### اظہار تعزیت:

جناب سینیٹی چوہدری صاحب 09 ستمبر 2018ء کو اس دنیا فانی سے رحلت فرما گئے۔ کمپنی کی ترقی میں انکی گراں قدر خدمات کو عرصہ دراز تک یاد رکھا جائے گا۔ کمپنی کے ساتھ انکی وفاداری اور ایمانداری کا ساتھ پانچ دہائیوں پر محیط ہے۔ وہ ایک رحم دل اور محبت بھری شخصیت تھے۔ وہ لوگ جنہیں انکے ساتھ کام کرنے کا موقع ملا وہ ایک لمبے عرصے تک انہیں یاد رکھیں گے اور انکی کمی کو محسوس کریں گے۔ جناب سینیٹی صاحب کی وفات کی وجہ سے پیدا ہونے والی اتفاقی آسانی کو پرکریا جائے گا۔

### اظہار تشکر:

ہم اس موقع پر اپنے صارفین اور اپنے ملازمین کی پُراثر کوششوں، وفاداری، جذبہ اور مہارت کا تہہ دل سے شکر یہ ادا کرتے ہیں۔

ہم اپنے حصہ داران کے تسلسل کے ساتھ اعتماد اور بھروسے کا بھی شکر یہ ادا کرتے ہیں۔

بورڈ آف ڈائریکٹرز کی ایماء پر

Muhammad Nadeem

منیر نواز

چیرمین

کراچی

24 اکتوبر 2018ء -

Rashid Ahmad

راشد احمد خالد

ڈائریکٹر

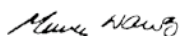
# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

## AS AT 30 SEPTEMBER 2018

	Note	(Un-Audited) 30 September <b>2018</b>	(Audited) 30 June 2018
		Rupees in thousand	
<b>ASSETS</b>			Restated
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	6	1,335,929	1,329,038
Long-term investment	7	2,413	2,667
Long-term receivable		43,251	43,611
Long-term deposits		4,758	4,758
		<b>1,386,351</b>	<b>1,380,074</b>
<b>CURRENT ASSETS</b>			
Stores and spares		121,725	124,439
Stock-in-trade		1,633,953	1,720,889
Trade debts		181,579	116,219
Loans and advances		29,244	175,095
Trade deposits and short-term prepayments		17,582	49,068
Interest accrued		–	354
Income tax recoverable		532,385	513,459
Cash and bank balances		175,924	152,949
		<b>2,692,392</b>	<b>2,852,472</b>
<b>TOTAL ASSETS</b>		<b>4,078,743</b>	<b>4,232,546</b>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Share capital		79,860	79,860
Reserves		1,805,038	1,805,292
Unappropriated profits		532,755	424,325
<b>TOTAL EQUITY</b>		<b>2,417,653</b>	<b>2,309,477</b>
<b>NON-CURRENT LIABILITIES</b>			
Deferred taxation		51,465	51,465
<b>CURRENT LIABILITIES</b>			
Trade and other payables		699,032	739,463
Unclaimed dividend		2,621	2,621
Contract liabilities		59,956	93,006
Interest accrued on borrowings		11,019	4,444
Short-term borrowings	8	305,262	553,262
Provision for taxation		531,735	478,808
		<b>1,609,625</b>	<b>1,871,604</b>
<b>TOTAL LIABILITIES</b>		<b>1,661,090</b>	<b>1,923,069</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	9		
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>4,078,743</b>	<b>4,232,546</b>

The annexed notes from 1 to 15 form an integral part of this interim financial information.

The Chief Executive is out of Pakistan and in his absence, this interim financial information has been signed by two directors, as required under section 232(1) of the Companies Act, 2017.

  
Director

  
Director

  
Chief Financial Officer

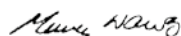


# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THREE MONTH PERIOD ENDED 30 SEPTEMBER 2018

	Note	30 September 2018	2017 Restated
		Rupees in thousand	
Sales - net		2,205,987	2,099,285
Cost of sales		1,691,661	1,515,269
Gross profit		514,326	584,016
Distribution costs		236,794	232,807
Administrative expenses		83,452	73,197
Other operating expenses		40,175	49,866
Other income		(17,666)	(10,496)
		342,755	345,374
Operating profit		171,571	238,642
Finance costs		10,214	8,084
Profit before taxation		161,357	230,558
Taxation		52,927	88,264
<b>Net profit for the period</b>		<b>108,430</b>	<b>142,294</b>
<b>Other comprehensive income</b>			
Other comprehensive income to be reclassified to profit or loss in subsequent periods (net of tax):			
Unrealized loss on remeasurement of investments- available for sale		(254)	(110)
<b>Total comprehensive income</b>		<b>108,176</b>	<b>142,184</b>
<b>Earnings per share - basic and diluted (Rupees)</b>	10	<b>13.58</b>	17.82

The annexed notes from 1 to 15 form an integral part of this interim financial information.

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Director

  
Director

  
Chief Financial Officer

# CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

## FOR THE THREE MONTH PERIOD ENDED 30 SEPTEMBER 2018

30 September  
**2018**                      2017  
 Rupees in thousand

### CASH FLOWS FROM OPERATING ACTIVITIES:

#### Cash generated from operations

Profit before taxation	161,357	230,558
Adjustments to reconcile profit before tax to net cash:		
Depreciation	55,264	48,092
Interest / markup expense	11,019	7,381
Un-winding of interest	(1,475)	–
Profit on bank deposits	(452)	(276)
Provision for doubtful debts	–	4,960
Loss on disposal of property, plant and equipment	10,811	8,651
	75,167	68,808
<b>Operating profit before working capital changes</b>	<b>236,524</b>	<b>299,366</b>

#### (Increase)/decrease in current assets

Stores and spares	2,714	(15,313)
Stock-in-trade	86,936	44,810
Trade debts	(65,360)	11,847
Loans and advances	145,851	145,966
Trade deposits and short-term prepayments	31,486	(3,478)
	201,627	183,832

#### Increase/(decrease) in current liabilities

Trade and other payables	(40,431)	(31,619)
Contract liabilities	(33,050)	–
Short-term borrowings	(248,000)	(292,525)
	(321,481)	(324,144)

<b>Cash generated from operations</b>	<b>116,670</b>	<b>159,054</b>
Interest expense paid	(4,444)	(1,584)
Profit on bank deposits - received	806	614
Income tax paid	(18,926)	(6,663)
Long-term receivable	1,835	–
Long-term deposits refunded / (paid)	–	(682)
<b>Net cash generated from operating activities</b>	<b>95,941</b>	<b>150,739</b>

### CASH FLOWS FROM INVESTING ACTIVITIES

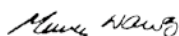
Purchase of property, plant and equipment	(77,308)	(33,210)
Sale proceeds from disposal of property, plant and equipment	4,342	443
<b>Net cash used in investing activities</b>	<b>(72,966)</b>	<b>(32,767)</b>

### CASH FLOWS FROM FINANCING ACTIVITIES

Repayment of long-term loan	–	(30,000)
<b>Net cash used in financing activities</b>	<b>–</b>	<b>(30,000)</b>
<b>Net increase in cash and cash equivalents</b>	<b>22,975</b>	<b>87,972</b>
Cash and cash equivalents at the beginning of the period	152,949	73,227
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	<b>175,924</b>	<b>161,199</b>

The annexed notes from 1 to 15 form an integral part of this interim financial information.

The Chief Executive is out of Pakistan and in his absence, this interim financial information has been signed by two directors, as required under section 232(1) of the Companies Act, 2017.

  
 Director

  
 Director

  
 Chief Financial Officer

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE THREE MONTH PERIOD ENDED 30 SEPTEMBER 2018

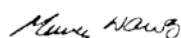
	Capital Reserve		Revenue Reserve		Total
	Share Capital	Merger Reserve	General Reserve	Unrealized gain / (loss) on remeasurement of Investments - available for sale Unappropriated Profits	

Rupees in thousand

Balance as at 01 July 2017	79,860	5,000	1,600,000	502	337,343	2,022,705
Profit for the three month period ended 30 September 2017	-	-	-	-	142,294	142,294
Other comprehensive income	-	-	-	(110)	-	(110)
Total comprehensive income	-	-	-	(110)	142,294	142,184
<b>Balance as at 30 September 2017</b>	<b>79,860</b>	<b>5,000</b>	<b>1,600,000</b>	<b>392</b>	<b>479,637</b>	<b>2,164,889</b>
Balance as at 01 July 2018	79,860	5,000	1,800,000	292	424,325	2,309,477
Profit for the three month period ended 30 September 2018	-	-	-	-	108,430	108,430
Other comprehensive income	-	-	-	(254)	-	(254)
Total comprehensive income	-	-	-	(254)	108,430	108,176
<b>Balance as at 30 September 2018</b>	<b>79,860</b>	<b>5,000</b>	<b>1,800,000</b>	<b>38</b>	<b>532,755</b>	<b>2,417,653</b>

The annexed notes from 1 to 15 form an integral part of this interim financial information.

The Chief Executive is out of Pakistan and in his absence, this interim financial information has been signed by two directors, as required under section 232(1) of the Companies Act, 2017.

  
Director

  
Director

  
Chief Financial Officer



# CONDENSED NOTES TO THE INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE THREE MONTH PERIOD ENDED 30 SEPTEMBER 2018

## 1. THE COMPANY AND ITS OPERATIONS

The Company is a Public Limited Company incorporated in Pakistan and is listed on the Pakistan Stock Exchange. The registered office of the Company is situated at 56 - Bund Road, Lahore, Pakistan. It is engaged in the manufacturing, trading and sale of juices, pickles, jams, ketchups etc., based upon or derived from fruits and vegetables.

## 2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION

**2.1** This interim financial information of the Company for the three month period ended 30 September 2018 has been prepared in accordance with the Accounting and Reporting Standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

**2.2** This interim financial information does not include all the information and the disclosures required in the annual audited financial statements and should be read in conjunction with annual audited financial statements of the Company for the year ended 30 June 2018.

**2.3** This interim financial information is Un-Audited.

## 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES, ASSUMPTIONS AND POLICIES

The significant accounting judgments, estimates, assumptions and accounting policies adopted and applied by the Company for the preparation of this interim financial information are the same as were adopted and applied in the preparation of the preceding annual audited financial statements for the year ended 30 June 2018 except as follows:

The Company has adopted IFRS 15 Revenue from Contracts with Customers which became effective for the current period. The Company elected to apply the standard on a full retrospective basis as permitted by IFRS 15, whereby the cumulative effect of retrospective application is recognized by adjusting opening retained profits, assets, liabilities and other components of equity for the earliest comparative period presented (which for the Company is the comparative period beginning on 01 July 2017). The adoption of the above have following effects on this interim financial information:

- a) In condensed interim statement of financial position the corresponding figure of trade and other payables amounting to Rs.(thousand) 93,006 has been reclassified to contract liabilities. Contract liabilities are recognized in respect of the Company's obligation to transfer goods or services to a customer for which the Company has received consideration (or the amount is due) from a customer.
- b) In condensed interim statement of comprehensive income the corresponding figures of distribution costs amounting to Rs. (thousand) 50,292 and other operating expenses amounting to Rs. (thousand) 17,852 has been reclassified to cost of sales. As a result corresponding gross profit has decreased by Rs. (thousand) 68,144.

## 4. TAXATION, WORKERS' WELFARE FUND AND WORKERS' PROFIT PARTICIPATION FUND

Provisions in respect of Taxation, Workers' Welfare Fund and Workers' Profit Participation Fund are estimated and these are subject to final adjustments in the annual audited financial statements.

## 5. SEASONALITY OF OPERATIONS

The quarterly results of the Company are subject to seasonal fluctuations due to variation in demand of the main products (Juices, squashes and syrups).

## 6. PROPERTY, PLANT AND EQUIPMENT

The additions / (deletions)/ transfers (at cost), made during the three month period ended 30 September 2018 are as follows:

	Additions	Deletions/ Transfers
	Rupees in thousand	
<b>Owned assets</b>		
Buildings on freehold land	2,467	-
Laboratory equipment	53	-
Furniture and fixture	4,816	-
Motor vehicles	5,737	(3,358)
Forklifts	110	-
Electric equipment	6,659	-
Computers and accessories	1,056	-
Empty bottles, shells, pallets and barrels	61,552	(42,876)
	82,450	(46,234)
<b>Capital work in progress</b>		
Motor vehicles	-	(1,385)
Plant and machinery	2,878	-
Buildings	3,857	(2,467)
Furniture & fixture	946	(4,816)
	7,681	(8,668)
Additions / (deletions) / transfers (at cost), made during the year ended 30 June 2018.	363,854	(135,725)

	(Un-Audited) 30 September <b>2018</b>	(Audited) 30 June 2018
	Rupees in thousand	
Note		

## 7. LONG-TERM INVESTMENT - AVAILABLE FOR SALE

### Quoted Modaraba

BRR Guardian Modaraba - Credit rating 'A'			
305,000 (30 June 2018: 305,000) certificates of Rs. 10/- each	7.1	2,375	2,375
Gain on remeasurement		38	292
		2,413	2,667

**7.1** The above investment represents 0.39% (30 June 2018: 0.39%) of the issued certificate capital of the Modaraba.

**7.2** This investment is placed under a shariah permissible agreement.

## 8. SHORT-TERM BORROWINGS - SECURED

The aggregate short-term borrowings available from commercial banks under mark-up / interest arrangements are Rs. (thousand) 2,125,000 (30 June 2018: Rs. (thousand) 2,125,000). The un-utilized portion of the said facility amounts to Rs. (thousand) 1,819,738 (30 June 2018: Rs. (thousand) 1,571,738).

The rate of mark-up/ interest on short-term borrowings ranges between 1 month KIBOR plus 0.08% to 1 month KIBOR / 3 months KIBOR plus 0.25% (30 June 2018: 1 month KIBOR plus 0.08% to 1 month KIBOR / 3 months KIBOR plus 0.25%), payable monthly/quarterly.

## CONDENSED NOTES TO THE INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE THREE MONTH PERIOD ENDED 30 SEPTEMBER 2018

The facilities are secured against a first registered joint pari passu hypothecation on current assets of the Company up to Rs. (thousand) 2,314,000 (30 June 2018: Rs. (thousand) 2,314,000).

The un-utilized facility for opening letters of credit and for guarantees amounts to Rs. (thousand) 235,102 (30 June 2018: Rs. (thousand) 206,672) and Rs. (thousand) 78,123 (30 June 2018: Rs. (thousand) 75,521), respectively.

### 9. CONTINGENCIES AND COMMITMENTS

#### a) Contingencies

There has been no change in the status of the contingencies reported in the annual audited financial statements for the year ended 30 June 2018.

#### b) Commitments

- i) Commitments in respect of letters of credit established for the import of raw and packing materials, amounted to Rs. (thousand) 14,898 (30 June 2018: Rs. (thousand) 43,328).
- ii) Counter-guarantees in favor of banks in the ordinary course of business, amounted to Rs. (thousand) 31,877 (30 June 2018: Rs. (thousand) 34,479).
- iii) The Company is subject to purchase commitments aggregating to Rs. (thousand) 412,851 (30 June 2018: Rs. (thousand) 412,851) in respect of plant and machinery for the factory.

(Un-Audited)  
Three month period ended  
30 September  
**2018**                      2017  
Rupees in thousand

### 10. EARNINGS PER SHARE - BASIC AND DILUTED

Net profit after tax	108,430	142,294
	Number of shares in thousand	
Weighted average number of ordinary shares at the end of the period	7,986	7,986
	Rupees per share	
Earnings per share - (basic/diluted)	13.58	17.82

**10.1** No fully diluted earnings per share has been disclosed as the Company has not issued an instrument which would have an impact on earnings per share, when exercised.

### 11. NON TRANSFER OF BONUS SHARES TO INDIVIDUAL SHAREHOLDERS

During the year ended 30 June 2015, the Company issued 726,000 bonus shares @ 10% of its then paid-up capital on the book closure date of 23 October 2014. In accordance with the provisions of section 236M of the Income Tax Ordinance, 2001, the Company was required to collect tax from its shareholders @5% on the value of bonus shares, determined on the basis of the end price of the first day of book closure.

However, a number of shareholders of the Company have filed a suit against the Federation of Pakistan, competent authorities and the Company, before the Honorable Sindh High Court, challenging the levy of tax under the above referred section. Since the matter is subjudice before the Honorable Sindh High Court, the Company has retained 5% of the bonus shares issued to plaintiff shareholders.



## 12. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise related group companies, associates, staff provident fund, directors and key management personnel. Details of transactions with them are as follows:

Nature of Transactions	Relationship with the Company	(Un-Audited) Three month period ended 30 September	
		2018 Rupees in thousand	2017
Purchases of raw materials	Associate	199,392	196,084
Sales of finished goods	Associate	-	19
Royalty charged	Associate	23,858	23,092
Purchases/repairs of electric equipment/vehicles	Associate	28	47
Contributions to staff provident fund	Employees' Fund	1,505	1,316
Remuneration and benefits of Directors, Chief Executive Officer and key management personnel	Key management personnel	12,577	10,020*

\*Comparatives for Executives' remuneration have been restated in line with change in definition of Executive brought about by the application of Companies Act, 2017.

Period/year end balances	Relationship with the Company	(Un-Audited)	(Audited)
		30 September 2018 Rupees in thousand	30 June 2018
Due to related parties	Associate	52,867	59,648
Due from related parties	Associate	-	145,020
Due to staff provident fund	Employees' Fund	998	-

# CONDENSED NOTES TO THE INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE THREE MONTH PERIOD ENDED 30 SEPTEMBER 2018

## 13. SEGMENTAL ANALYSIS

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker. The Chief Operating Decision Maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive. The Chief Executive considers the business from the product perspective and evaluates performance on the basis of their profit or loss. As at 30 September 2018, the Company is organized into two operating segments based on their products.

### Juice drinks activities

Juice drinks activities include bottled as well as juices in tetra pak packings.

### Other operating activities

Other operating activities include pickles, ketchup, sauces, jams etc.

### Segment analysis of profit and loss account for the three month period ended 30 September 2018:

	Juices and Drinks	Others	Total
	Rupees in thousand		
Sales-net	1,977,209	228,778	2,205,987
Cost of sales	1,448,953	242,708	1,691,661
Gross profit / (loss)	528,256	(13,930)	514,326
Unallocated expenses and income			
Corporate expenses			(320,246)
Finance costs			(10,214)
Other operating expenses			(40,175)
Other income			17,666
Taxation			(52,927)
<b>Profit after taxation</b>			<b>108,430</b>

### Segment analysis of assets and liabilities as at 30 September 2018:

	Juices and Drinks	Others	Total
	Rupees in thousand		
Segment assets	2,713,611	582,218	3,295,829
Unallocated assets			782,914
<b>Total</b>			<b>4,078,743</b>
Segment liabilities	524,454	154,458	678,912
Unallocated liabilities			982,178
<b>Total</b>			<b>1,661,090</b>

Segment analysis of profit and loss account for the three month period ended 30 September 2017 (Re-stated):

	Juices and Drinks	Others Rupees in thousand	Total
Sales-net	1,871,999	227,286	2,099,285
Cost of sales	1,292,098	223,171	1,515,269
Gross profit	579,901	4,115	584,016
Unallocated expenses and income			
Corporate expenses			(306,004)
Finance costs			(8,084)
Other operating expenses			(49,866)
Other operating income			10,496
Taxation			(88,264)
Profit after taxation			142,294

Segment analysis of assets and liabilities as at 30 June 2018:

	Juices and Drinks	Others Rupees in thousand	Total
Segment assets	2,751,499	745,561	3,497,060
Unallocated assets			735,486
Total			4,232,546
Segment liabilities	506,644	241,774	748,418
Unallocated liabilities			1,174,651
Total			1,923,069

## 14. GENERAL


**14.1** Corresponding figures have been reclassified where necessary to conform to current period presentation as fully explained in note 3(a) and 3(b) of this interim financial information.

**14.2** This interim financial information was authorized for issue by the Board of Directors on 24 October 2018.

## 15. APPROPRIATIONS

The Board of Directors have proposed a final dividend of Rs. 15/- per share, amounting to Rs. (thousand) 119,790 for the year ended 30 June 2018 (2017: Rs. (thousand) 107,811) and 10% bonus shares amounting to Rs. (thousand) 7,986 (2017: Rs. (thousand) Nil) along with transfer to general reserve amounting to Rs. (thousand) 200,000 (2017: Rs. (thousand) 200,000) at their meeting held on 26 September 2018 for approval by the members at the Annual General Meeting to be held on 27 October 2018. This interim financial information do not reflect the effect of these appropriations.

The Chief Executive is out of Pakistan and in his absence, this interim financial information has been signed by two directors, as required under section 232(1) of the Companies Act, 2017.

  
Director

  
Director

  
Chief Financial Officer







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